



# Build-to-Rent Advisory Group

A full-service solution for investors and developers



Commercial Real Estate

Debt + Equity | Investment Sales | Loan Servicing | Fund Management

[northmarq.com](http://northmarq.com)

# Expertise, from start to finish.

What sets us apart is not what we do, but how we do it.

Northmarq is an investor's strategic partner for navigating opportunities in the build-to-rent space. At the start of every engagement, we form a unique team consisting of an advisory group leader, a debt and equity leader, and a local market advisor to tailor asset-specific strategies. Our fully-integrated approach ensures each opportunity is explored, receives thoughtful analysis, and delivers actionable recommendations. It's a structure that successfully pairs granular market expertise with national experience. The result is a team of institutional quality with a personalized touch, found only at Northmarq.

## Our difference.



### Brokerage

Maximizing value in acquisitions and dispositions is what we do best.



### Capital

A full-service solution for your capital needs, all under one roof.



### Advisory

Providing expert opinions and insights beyond a single transaction.



Looking beyond a single transaction, Northmarq's Build-to-Rent Advisory Group is intentionally structured for owners and developers to engage one firm throughout the life cycle of every investment.

OUR DIFFERENCE

# More transactions, more markets, more experience.

The newest product  
category isn't new to us.

No commercial real estate company can match our experience or breadth of knowledge in the BTR business. During the past five years, we have devoted resources to industry-leading research, custom financial modeling, and cutting-edge marketing tailored specifically to the BTR product type.

These investments have yielded results. We have brokered and financed dozens of BTR transactions across the United States since 2018. Additionally, Northmarq has ranked among the industry's top tier of investment sales and debt and equity providers in each of the past five years.

**\$5B+**

Transaction volume

**350+**

BTR/SFR evaluations

**160+**

Transactions across the US

**20+**

Active BTR assignments

# Build-to-Rent Advisory Group



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# Proven results.



**Ascend Carolina Forest**  
48 Homes | Myrtle Beach SC  
SALE & FINANCING



**Christopher Todd on Camelback**  
167 Homes | Litchfield Park AZ  
SALE & FANNIE MAE FINANCING



**CTC at Estrella Commons**  
286 Homes | Goodyear AZ  
SALE & FANNIE MAE FINANCING



**Christopher Todd on Greenway**  
136 Homes | Surprise AZ  
SALE & FANNIE MAE FINANCING



**Flint Meadows Land**  
±27 AC | De Soto KS  
SALE



**Honeycutt Run**  
209 Homes | Maricopa AZ  
SALE & CONSTRUCTION FINANCING



**Moderne at Centennial**  
185 Homes | Las Vegas NV  
SALE & CONSTRUCTION FINANCING



**ParcHAUS at Skyline**  
136 Homes | McKinney TX  
SALE & ACQUISITION FINANCING



**Townhomes at Bluebonnet Trails**  
114 Homes | Waxahachie TX  
SALE & FREDDIE MAC FINANCING



**Allero 94 Land**  
±8 AC | Phoenix AZ  
SALE



**AVERE on the High Line**  
56 Homes | Denver CO  
SALE



**Cyrene at South Mountain**  
72 Homes | Phoenix AZ  
SALE



**Harrison Trace**  
84 Homes | Charlotte NC  
SALE



**Jasper Village**  
208 Homes | Rincon GA  
SALE



**The Orchards on 12th**  
38 Homes | Phoenix AZ  
SALE



**TerraLane at Canyon Trails**  
262 Homes | Goodyear AZ  
SALE



**TerraLane at South Mountain**  
147 Homes | Laveen AZ  
SALE



**Amazon Falls**  
184 Homes | Eagle ID  
BRIDGE REFINANCING



**Brighton Townhomes**  
40 Homes | Acworth GA  
CONSTRUCTION FINANCING



**The Havenly Fountain Hills**  
147 Homes | Fountain Hills AZ  
LIFE COMPANY FINANCING



**Oak Creek Village**  
47 Homes | Oak Creek WI  
CONSTRUCTION FINANCING



**Sweetwater Springs**  
58 Homes | Lawrenceville GA  
FANNIE MAE FINANCING



**Villas at Chandler Heights**  
116 Homes | Chandler AZ  
LIFE COMPANY FINANCING



**Villas at Deerwood**  
47 Homes | Huxley IA  
FANNIE MAE REFINANCING

BUILT TO THRIVE

# A world of opportunity needs Northmarq.

Success comes from brilliant,  
driven people working together  
toward a common goal.

Northmarq is a leading provider of CRE debt, equity, investment sales, and loan servicing. We're leading because of what we offer you. It started over 60 years ago with our founding principles of fair play and doing what it takes to make transactions successful for all concerned.

Along the way, we've built a platform unlike any other—with a flexible structure to allow for access to every single expert in our company. Our talent is the best in the business. Not just in skill, but in hustle. Our fast-growing national network of deeply connected local offices means we can see opportunity the moment it arises, anywhere.

And all of this is powered by a technology platform that is second to none, uniting our entire workforce to make sure you get the most out of your transaction.



**60+ years**

Founded in 1962

**\$52B+**

Total transaction volume

**3800+**

Annual transactions

**\$76B+**

Servicing volume

**7000+**

Active loans

**750+**

Capital sources



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