## Capital Markets Leader

Northmarq leverages strong, long-term relationships with all sources of capital - including the GSEs, FHA/HUD, life companies, bridge lenders, banks, and CMBS lenders - to create innovative financing solutions. The rates provided here are for informational use only. For specific quotes, contact your local office today.

| Current Index Rates |  | Previous Week |
| :--- | :--- | :--- |
| 5 year Treasury | $4.12 \%$ | $4.12 \%$ |
| 7 year Treasury | $4.17 \%$ | $4.14 \%$ |
| 10 year Treasury | $4.24 \%$ | $4.20 \%$ |
| 30-day Avg SOFR | $5.35 \%$ | $5.34 \%$ |
| 1 Mo Term SOFR | $5.35 \%$ | $5.35 \%$ |

## Commercial

## Life Companies

| Term | Amortization | LTV | Spread | Rate |
| :--- | :--- | :--- | :--- | :--- |
| 5-Year | $25-30$ | $60 \%-75 \%$ | $150-210$ | $5.60 \%-6.20 \%$ |
| 10-Year | $25-30$ | $50 \%-65 \%$ | $140-180$ | $5.65 \%-6.05 \%$ |
| 10-Year | $25-30$ | $60 \%-75 \%$ | $150-210$ | $5.75 \%-6.35 \%$ |
| $15-$ Year | $25-30$ | $60 \%-75 \%$ | $150-210$ | $5.75 \%-6.35 \%$ |
| $15-20$ Year | Fully Amortizing | $60 \%-75 \%$ | $150-210$ | $5.75 \%-6.35 \%$ |


| CMBS |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | Amortization | LTV | Spread | Rate |
| $5-$ Year | 30 | $65 \%-75 \%$ | $250-300$ | $6.60 \%-7.10 \%$ |
| $10-$ Year | 30 | $65 \%-75 \%$ | $225-275$ | $6.45 \%-6.95 \%$ |

* Rate buy downs available on deal by deal basis.


## Multifamily

| Freddie Mac-Conventional |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | LTV | DSCR | Spread | Rate |
| 15-Year | $80 \%$ | $1.25 x$ | $160-185$ | $5.85 \%-6.10 \%$ |
| 10-Year | $55 \%$ | $1.55 x$ | $125-130$ | $5.50 \%-5.55 \%$ |
| 10-Year | $65 \%$ | $1.35 x$ | $130-150$ | $5.55 \%-5.75 \%$ |
| 10-Year | $80 \%$ | $1.25 x$ | $145-170$ | $5.70 \%-5.95 \%$ |
| 7-Year | $55 \%$ | $1.55 x$ | $130-135$ | $5.45 \%-5.50 \%$ |
| 7-Year | $65 \%$ | $1.35 x$ | $140-160$ | $5.55 \%-5.75 \%$ |
| 7-Year | $80 \%$ | $1.25 x$ | $155-180$ | $5.65 \%-5.90 \%$ |
| 5-Year | $75 \%$ | $1.25 x$ | $150-175$ | $5.60 \%-5.85 \%$ |
| 10-Year ARM | $80 \%$ | $1.25 x$ | $205-230$ | $7.40 \%-7.65 \%$ |


| Fannie Mae-Conventional |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | LTV | DSCR | Spread | Rate |
| 15-Year | $65 \%$ | $1.35 x$ | $120-180$ | $5.45 \%-6.05 \%$ |
| 10-Year | $55 \%$ | $1.55 x$ | $100-140$ | $5.25 \%-5.65 \%$ |
| 10-Year | $65 \%$ | $1.35 x$ | $120-160$ | $5.45 \%-5.85 \%$ |
| 10-Year | $80 \%$ | $1.25 x$ | $140-180$ | $5.65 \%-6.05 \%$ |
| 7-Year* | $55 \%$ | $1.55 x$ | $110-150$ | $5.25 \%-5.65 \%$ |
| 7-Year* | $65 \%$ | $1.35 x$ | $130-170$ | $5.45 \%-5.85 \%$ |
| 7-Year | $80 \%$ | $1.25 x$ | $160-200$ | $5.75 \%-6.15 \%$ |
| 5-Year | $65 \%$ | $1.25 x$ | $190-230$ | $6.00 \%-6.40 \%$ |
| 10-Year SARM | $75 \%$ | $1.00 x$ | $265-280$ | $8.00 \%-8.15 \%$ |

* For loans less than $\$ 6 M M$, please reach out to your Fannie representative.

| FHA-22(F) Refinancing |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | Amortization | LTV | DSCR | Rate |
| 35 | 35 | $85 \%$ | $1.176 x$ | $5.55-6.00 \%$ |
| * Before MIP. |  |  |  |  |


| FHA-221 (D) $\mathbf{4}$ Construction | Permanent |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | Amortization | LTC | DSCR | Rate |
| 40 | 40 | $85 \%$ | $1.176 x$ | $6.20-6.50 \%$ |
| * Before MIP. |  |  |  |  |


| Life Companies |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | Amortization | LTV | Spread | Rate |
| $5-$ Year | $25-30$ | $60 \%-75 \%$ | $145-205$ | $5.55 \%-6.15 \%$ |
| $10-Y e a r$ | $25-30$ | $50 \%-65 \%$ | $120-165$ | $5.45 \%-5.90 \%$ |
| $10-$ Year | $25-30$ | $60 \%-75 \%$ | $145-205$ | $5.70 \%-6.30 \%$ |
| $15-$ Year | $25-30$ | $60 \%-75 \%$ | $145-205$ | $5.70 \%-6.30 \%$ |
| $15-20$ Year | Fully Amortizing | $60 \%-75 \%$ | $145-205$ | $5.70 \%-6.30 \%$ |


| CMBS |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Term | Amortization | LTV | Spread | Rate |
| 5-Year | 30 | $65 \%-75 \%$ | $250-300$ | $6.60 \%-7.10 \%$ |
| $10-$ Year | 30 | $65 \%-75 \%$ | $225-275$ | $6.45 \%-6.95 \%$ |

* Rate buy downs available on deal by deal basis.

Rates are general in nature and are for informational use only. Rates are subject to change at any time and the information provided is not a commitment to lend. For specific quotes based on your property, contact a local Northmarq office.

Debt + Equity

